

David Voelker

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Experience

2003 – Present

Business Manager, Motorsports of Tampa
(Tampa, Florida)

- Promoted from sales associate to Business Manager in one year
- Top sales performer in the Finance Department
- Top sales associate for multiple manufactures

1999 – 2003

Retail Sales Associate, Circuit City Inc.
(Tampa, Florida)

- Achieved Presidents Club awards for being in the top 25% of all sales associates nation wide
- Succeeded in becoming an all products expert
- Assisted in the setup and Grand Opening of a new store
- Demonstrated management ability by running the entire floor to assist other managers

1996 – 1999

Sales Person, American Trailers
(Tampa, Florida)

- Oversaw all retail accessories by purchasing, pricing, setup and sales
- Simplified paper work for sales associates and sales manager by creating trouble-free forms
- Implemented an advertisement tracking to find our best sources of advertising, also for cost effectiveness

Education

- Bachelors Degree in Business Marketing at University of South Florida graduated in the fall of 2004
- Completed a twelve-week Dale Carnegie sales course, 1997

Relevant Skills

Personal Skills

- Working well with teams and with other associates
- Motivating others through team leadership
- Inventory management skills
- Ability to learn new products quickly
- Notary of the Public

Technical Skills

- Office 97 through Office XP
- Computer repairing